



## Chief Operating Officer

### Job Brief:

Due to the expansion of the organization our client is looking for a COO, with the purpose of providing leadership, to oversee the organization's ongoing operations, to drive extensive and sustainable growth. As a key member of the senior management team, reporting only to the Chief Executive Officer (CEO), you will have to maintain control of diverse business operations.

### Job Profile:

Design and implement business strategies, plans and procedures for sustainable growth.

Set comprehensive goals to achieve the strategy across the 3PL and freight business.

Establish policies that promote company culture and vision.

Oversee the long-term vision and growth strategies of products and services as well as supporting and leading the greater operations on a daily basis.

Evaluate performance by analyzing and interpreting data and metrics.

Measures effectiveness and efficiency of operational processes both internally and externally and finds ways to improve processes by using best in practice methodology.

Managing the operational budget.

Coordinate with the human resources department to recruit skilled talent and keep the best employees.

Full Profit & Loss accountability, whilst continuing to build the network to support expansion and enhance customer engagement.

You will provide Operational Leadership and Management to ensure accurate operational controls, measurement and reporting systems to support a safe, effective and reliable operation.

**Skills & Experience:**

Proven experience at a senior management level within the industry preferably in the UAE.

Understanding of business functions such as Sales, Operations, HR, Finance, marketing etc.

Demonstrable competency in strategic planning and business development.

Experienced and efficient leader with excellent business acumen and exemplary work ethics.

Working knowledge of data analysis and performance/operation metrics.

Working knowledge of MS Office.

Outstanding organizational and leadership abilities.

Excellent interpersonal and public speaking skills, Exceptional Oral and Written Communication Skills.

Experienced in Financial analysis, budgeting and risk management.

Aptitude in decision-making and problem-solving.

***We thank you for your interest in this role. Should your profile meet our client's requirements, you will be contacted by our team within 96 hours of application submission.***